

**Midwest (MW) States – Fleet  
Manager RFP – Pre-Proposal  
Vendor’s Conference – February  
24, 2016 – 2:00 pm – Room 9040  
– JR Thompson Center, Chicago**



# About this Procurement

- IDOT = lead agency for this procurement
- Illinois + Michigan + Missouri + Wisconsin
- Fleet Manager = Owner's Representative as to ownership, management and maintenance of the new cars and locos



# **Essential Fleet Manager Duties**

- Coordination with Maintenance Contractor
- Coordination with Service Operator; effective management of fleet transition
- Coordination with MW States and regulatory agencies
- Ensure that Maintenance Contractor meets their contractual requirements

# **Funding Fleet Manager's Services**

- Federal Funds (through FRA) to IDOT and the MW states thru September 30, 2017
- Beyond that date, MW states will fund

# **Proposal Elements:**

- Demonstrate Innovation and Flexibility
- Identify the Processes Necessary to Accomplish the Fleet Manager's Duties
- Identify the Resources Required to Perform the Fleet Manager's Roles



## **Proposal Elements (Continued):**

- Identify the Tools and Systems Required to Develop, Implement and Execute On-Going Fleet Manager Operations
- Clear Demonstration of the Proposer's Understanding of the Scope of Work

# Proposal Scoring

- Scope Understanding
- Reliability/Performance Goal Examples
- Demonstrate Effective, Daily Coordination
- Innovative Approach



# **Proposal Scoring (continued)**

- Risk Mitigation Strategy
- Task 1 Work Order
- Organization Chart/Staffing Plan
- Relevant Similar Work

# **Proposal Scoring (continued)**

- Past Contract Performance Metrics
- Resumes of Vendor's Personnel
- References (not from the Midwest States)

# **Oral Presentation Requirement**

- Proposal Concisely Summarized; and, Demonstrated Scope Understanding



## **Dynamic Procurement Schedules – Formal Updates in Addendum 1**

- Revenue service with new locomotives expected to begin in 4<sup>th</sup> Quarter/2016
- Expect delivery of all 33 Midwest locomotives complete 3<sup>rd</sup> Quarter/2017
- Bi-level car production and delivery schedule remains unclear

- **Thanks for Your Interest in this Procurement!!**
- **Questions should be directed to: [rena.dietrich@illinois.gov](mailto:rena.dietrich@illinois.gov)**