Midwest (MW) States – Fleet Manager RFP – Pre-Proposal Vendor's Conference – February 24, 2016 – 2:00 pm – Room 9040 – JR Thompson Center, Chicago

AGENDA

- Opening Remarks
- > Review of Contract Details

> Bid / Proposal Opening A.6: Date: 3/16/2016 Time: 1:30 PM prevailing time

Location: IDOT, Harry R. Hanley Building

2300 South Dirksen Parkway Room 302 Springfield, IL 62764

ATTN: Rena Dietrich

> Contract Period: 3 Years Upon Execution (2) 3 year renewal options

- Proposal Delivery Section A.6.3
 - Submit Offers to:

Illinois Department of Transportation

Attn: Rena Dietrich

Bureau of Business Services

2300 South Dirksen Parkway, Room 302

Springfield, Illinois 62764

Organization Process A.7 (Label page 6)

Number of Copies of the Offer – Section A.8

- Packet 1 (Technical proposal) 1 original, 8 hard copies, 1 CD/USB
- Packet 2 (Pricing) 1 original, 2 hard copies, 1 CD/ USB
- Packet 3 (Offer Section C/Forms) 1 original, 2 hard copies, 1 CD/USB
- Packet 4 (Forms A or B) 1 original, 2 hard copies, 1 CD/USB
- Packet 5 (Redacted Offer) 1 original, 0 copies, 1 CD/USB
- Packet 6 (BEP)1 original, 2 hard copies, 1 CD/ USB
- Packet 7 (VET) N/A
- > How We Will Evaluate Offer Section B
 - Min v. Max
 - Oral Presentations
 - Technical Points + Pricing Points
 - Attachment A Acknowledgment
- > Specifications/Qualifications/Statement of Work Section D (Originating Office)
 - Scope of Services
 - Evaluation Table Criteria
 - Pricing
- Questions and Answers
- Closing

About this Procurement

IDOT = lead agency for this procurement

Illinois + Michigan + Missouri + Wisconsin

 Fleet Manager = Owner's Representative as to ownership, management and maintenance of the new cars and locos

Essential Fleet Manager Duties

- Coordination with Maintenance Contractor
- Coordination with Service Operator;
 effective management of fleet transition
- Coordination with MW States and regulatory agencies
- Ensure that Maintenance Contractor meets their contractual requirements

Funding Fleet Manager's Services

 Federal Funds (through FRA) to IDOT and the MW states thru September 30, 2017

Beyond that date, MW states will fund

Proposal Elements:

Demonstrate Innovation and Flexibility

 Identify the Processes Necessary to Accomplish the Fleet Manager's Duties

 Identify the Resources Required to Perform the Fleet Manager's Roles

Proposal Elements (Continued):

 Identify the Tools and Systems Required to Develop, Implement and Execute On-Going Fleet Manager Operations

 Clear Demonstration of the Proposer's Understanding of the Scope of Work

Proposal Scoring

Scope Understanding

Reliability/Performance Goal Examples

Demonstrate Effective, Daily Coordination

Innovative Approach

Proposal Scoring (continued)

Risk Mitigation Strategy

Task 1 Work Order

Organization Chart/Staffing Plan

Relevant Similar Work

Proposal Scoring (continued)

Past Contract Performance Metrics

Resumes of Vendor's Personnel

References (not from the Midwest States)

Oral Presentation Requirement

 Proposal Concisely Summarized; and, Demonstrated Scope Understanding

Dynamic Procurement Schedules – Formal Updates in Addendum 1

- Revenue service with new locomotives expected to begin in 4th Quarter/2016
- Expect delivery of all 33 Midwest locomotives complete 3rd Quarter/2017

Bi-level car production and delivery schedule remains unclear

 Thanks for Your Interest in this Procurement!!

 Questions should be directed to: rena.dietrich@illinois.gov